## **QUOTE AS YOU GO**





E-APPLICATION



**UNDERWRITING** 



**E-DELIVERY** 



DATA ANALYTICS



**E-SIGNATURE** 

**XRAE**® is a revolutionary field underwriting solution that supports multi-carrier, multi-impairment health class, or range-based ratings based on both published and unpublished carrier underwriting rules, in addition to providing standardized messaging with carrier underwriting teams.

The solution guarantees flexibility and responsiveness to our changing requirements by continuously updating underwriting outcomes and term quotes as you progress through the XRAE questionnaire.

Designed for use by both agents and distributors, XRAE offers a seamless and comprehensive underwriting experience that maximizes productivity.

## **FEATURES**



Uses 500+ data points, including medical, family, and driving history, to determine precise rate classes for accurate quotes



Manages numerous concurrent and detailed carrier impairments to accurately determine rate classes



Provides access to multiple carriers, offering flexibility and choice



Consistent and real-time rate updates during data entry



Allows agents to communicate directly with carrier underwriting teams



Adapts to your specific business needs and custom applications through its flexible API

## **BENEFITS**



Enables all agents to self-serve their field underwriting needs from their BGA agent portals



Support from multiple carriers allows distributors and BGAs to choose the best carrier for specific needs



Accurate rate class determination, improving case placement ratios and overall agent success



Integrates with BGAs' agent {ဝို္ဘည်} portal so that the agents can self-serve field underwriting



Consolidates and standardizes messaging with any carrier to get their underwriting input for edge cases



Allows agents and field underwriting specialists to work collaboratively to choose the best carrier for specific needs



